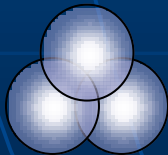


# Broadening Your Leadership Perspective

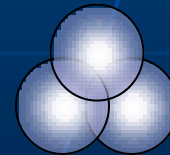
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October 27, 2011

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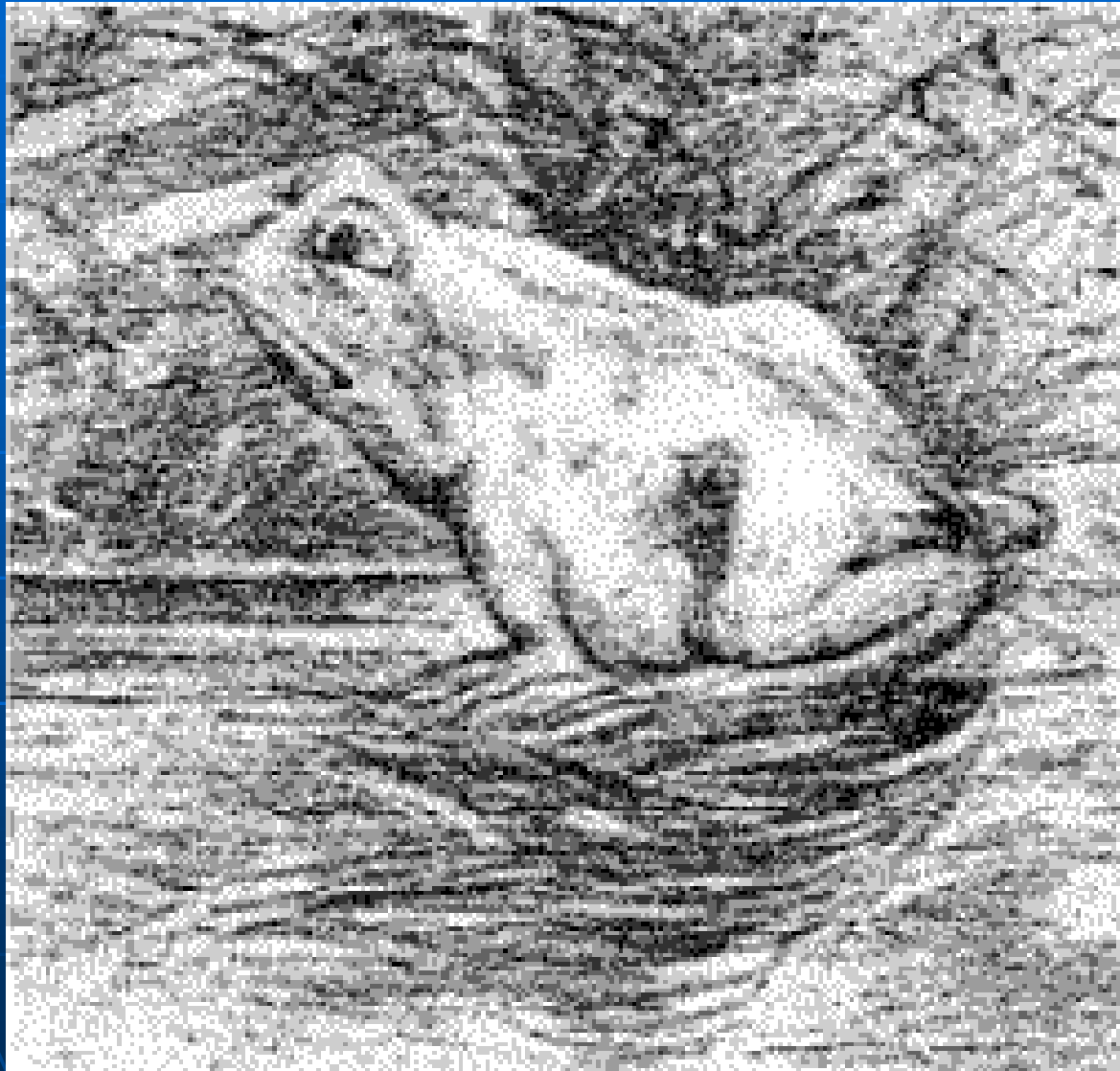


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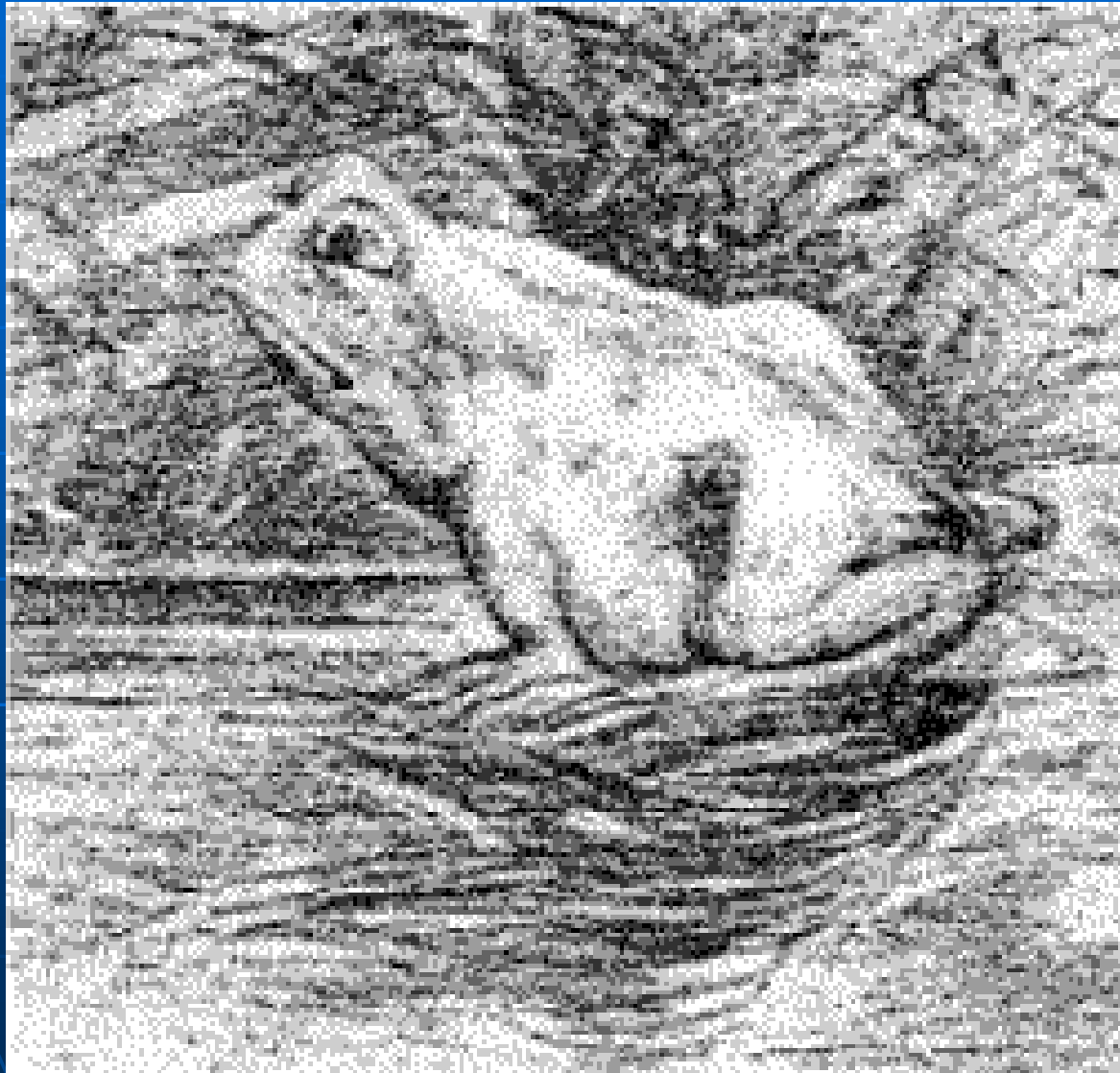
















**“The question is  
not what you look at but what you see.”**

**Henry David Thoreau**



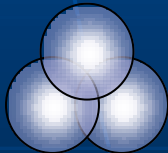
**We see what we look for and.....**

**We miss much of what we are not looking for even though it is there.....**

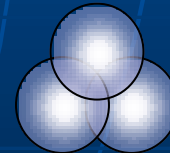
**Our leadership perspective is heavily influenced by what we pay attention to.**



**How many different geometric shapes are in this slide?**

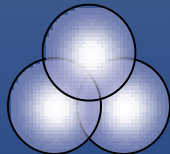


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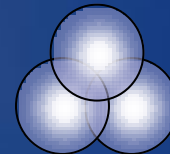


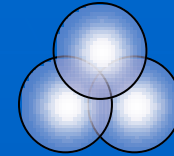
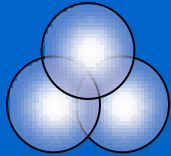


**How many different geometric shapes are in this slide?**



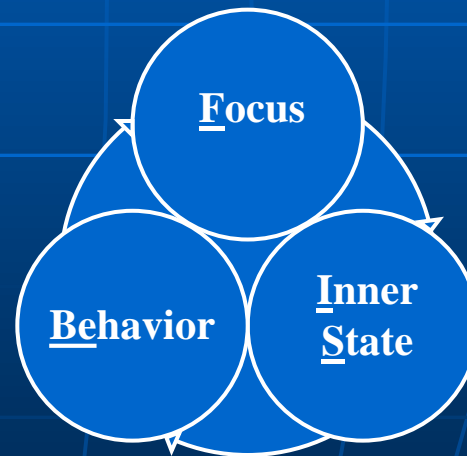
**Bainbridge Leadership Center**

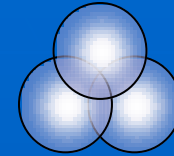
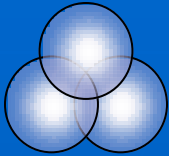




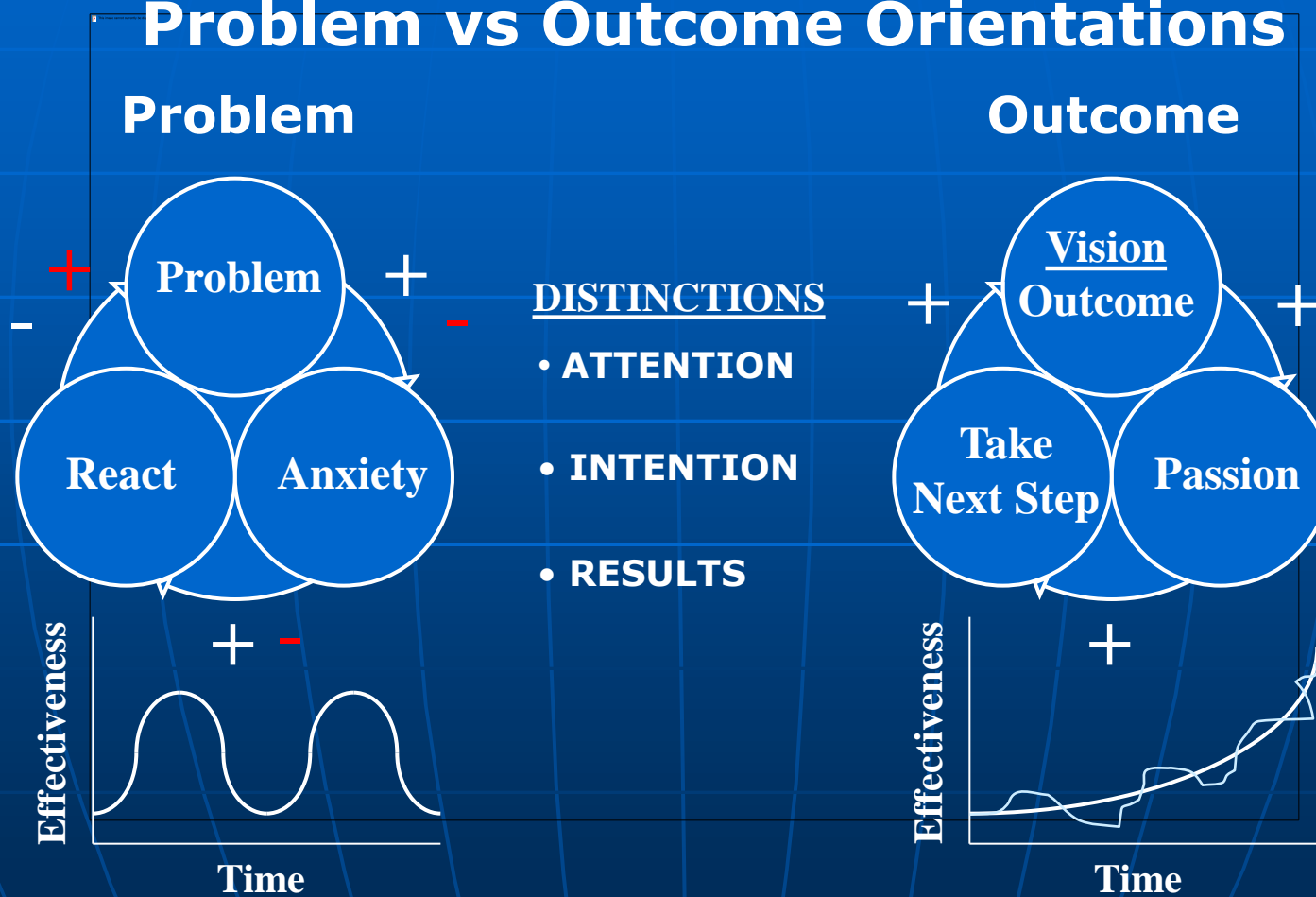
## Key Concepts

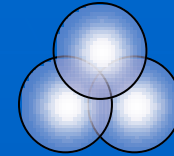
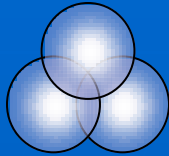
1. **Mental Models = Mindsets= Orientations:**
2. **What we naturally/habitually do is our dault**
3. **The F.IS.BE Mental Model:**





# Problem vs Outcome Orientations

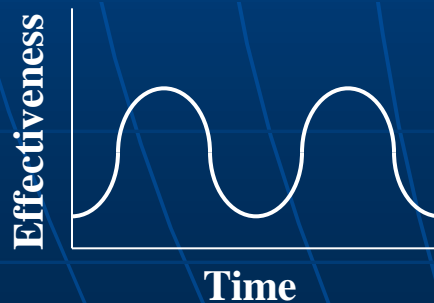




## Distinctions

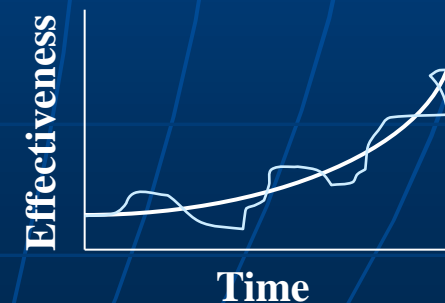
### Problem Orientation

- What we *don't* want
- Get rid of or away from the problem/anxiety; take out of being
- Roller Coaster; episodic & short-term change



### Outcome Orientation

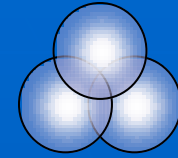
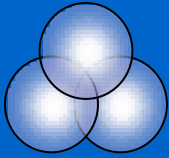
- What we *do* want
- Move toward vision/outcome; bring into being
- New, better, breakthrough; Sustainable Change



**ATTENTION**

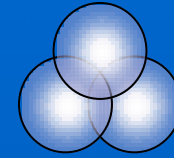
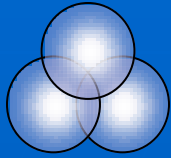
**INTENTION**

**RESULTS**



## Steps Toward Broadening Your Perspective

1. Do something that gets you out of your comfort zone.
2. Build time into your day for reflection. Cultivate the “self” as observer.
3. Be Outcome-focused in all that you do.
4. Hold the tension of “not knowing.”
5. Lead with Baby Steps!



**1. What insights stood out for you today?**

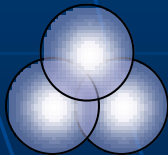
**2. What Baby Step will you immediately take to broaden your Leadership Perspective?**

# Broadening Your Leadership Perspective

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